



Company Background

Yanam Shipping Services Pvt Ltd was founded with the goal of addressing the growing demand for freight forwarding services that are both professional and adaptable. The logistics industry continues to evolve through changes in trade regulations, market capacity, customer expectations, and global supply chain complexity. Yanam Shipping Services Pvt Ltd is positioned to support clients through these challenges by providing practical freight solutions backed by industry insight.

The founders' two decades of experience cover key areas of freight forwarding operations, including cargo planning, carrier coordination, customs documentation support, shipment tracking, vendor management, client servicing, and multimodal transport coordination. This foundation allows the company to understand both the technical and commercial aspects of logistics management.

As a startup with experienced leadership, Yanam Shipping Services Pvt Ltd combines the agility of a new company with the expertise of seasoned freight forwarding professionals. This enables the business to offer flexible solutions, personalized service, and efficient coordination throughout the logistics process.

Mission

To provide reliable, efficient, and flexible freight forwarding solutions that help businesses move goods with confidence across local and international markets.

Vision

To become a trusted logistics partner recognized for operational excellence, industry expertise, and customer-focused freight solutions, building long-term client relationships.

Leadership Experience

The leadership team of Yanam Shipping Services Pvt Ltd brings 20 years of hands-on experience in the freight forwarding and logistics industry. This experience includes managing international and domestic shipments, developing logistics solutions for various cargo types, coordinating with shipping lines and airlines, overseeing land transportation networks, and supporting clients with time-sensitive and cost-sensitive freight requirements.

This leadership background enables Yanam Shipping Services Pvt Ltd to provide informed recommendations, anticipate potential shipment challenges, and deliver practical solutions suited to client requirements. Key areas of leadership expertise include:

- International freight forwarding operations
- Ocean and air cargo coordination
- Land transport and domestic distribution
- Carrier and vendor relationship management
- Shipping documentation and compliance support
- Supply chain planning and shipment optimization
- Customer service and key account management
- Problem-solving for complex logistics movements

Core Values

R

Reliability

Delivering dependable logistics services through careful planning, responsible coordination, and consistent follow-through.

I

Integrity

Conducting business with professionalism, honesty, and respect for clients, partners, and stakeholders.

C

Customer Focus

Understanding client needs and providing practical freight solutions aligned with business requirements.

E

Efficiency

Optimizing logistics processes to support timely, cost-effective, and organized cargo movement.

A

Accountability

Taking responsibility for service commitments and maintaining clear communication throughout each shipment.

Ex

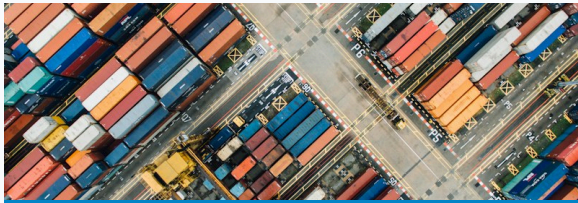
Excellence

Striving for high service standards through experienced leadership, strong execution, and continuous improvement.

Services Offered

End-to-End Freight Forwarding Support

Yanam Shipping Services Pvt Ltd provides integrated freight forwarding coordination from shipment planning to final delivery. The company's operational process is designed to reduce complexity for clients and improve visibility across each stage of cargo movement. This end-to-end support model allows clients to manage shipments through a single logistics partner while maintaining control and visibility.



Ocean Freight Services

Ocean freight solutions for businesses requiring cost-effective transportation of goods across international markets. Suitable for commercial goods, raw materials, and industrial products.

- Full Container Load (FCL) shipping
- Less than Container Load (LCL) shipping
- Port-to-port and door-to-door coordination
- Export/import cargo handling & documentation
- Carrier booking and schedule coordination
- Cargo tracking and status updates
- Coordination with shipping lines and agents



Air Freight Services

Air freight services for shipments requiring faster transit times, secure handling, and reliable delivery coordination. Ideal for urgent cargo and high-value goods.

- International air cargo coordination
- Airport-to-airport and door-to-door solutions
- Import and export air shipment handling
- Urgent and time-sensitive cargo support
- Airline booking and schedule coordination
- Documentation support for air cargo
- Coordination with airport handling agents

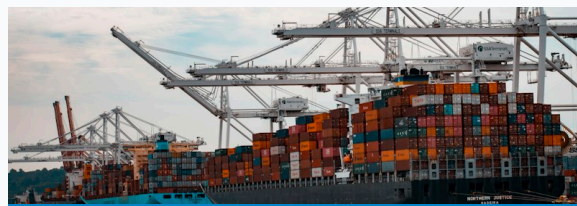
Core forwarding support includes: Shipment planning, mode selection, carrier coordination, export/import documentation, cargo pickup scheduling, tracking, and issue resolution during transit.



Land Transport

Land transport solutions to support domestic and cross-border cargo movement, connecting ports, airports, warehouses, and final delivery points safely and efficiently.

- Truck transport and container trucking
- Cargo pickup and delivery
- Port and airport transfer services
- Regional and long-haul transportation
- Dedicated vehicle arrangements
- Consolidated cargo transport
- Heavy and commercial cargo movement



Local Domestic Services

Efficient movement of goods within the domestic market to streamline local supply chain activities and maintain smoother cargo flow after import or before export.

- Local pickup and domestic distribution
- Warehouse-to-customer delivery
- Port-to-door and Airport-to-door delivery
- Domestic freight transfer
- Last-mile delivery coordination
- Cargo handling and movement support
- Coordination with local transport partners

Industries Served

Yanam Shipping Services Pvt Ltd is equipped to support a wide range of industries requiring dependable freight and logistics services. The company develops practical logistics arrangements based on the nature of the cargo, shipment urgency, destination requirements, and client operating model.

- | | | |
|-----------------------------|------------------------------|--------------------------------|
| • Retail and consumer goods | • Electronics and technology | • Healthcare & pharmaceuticals |
| • Manufacturing | • Food and beverage cargo | • General trading businesses |
| • Industrial equipment | • Construction materials | • Small & medium enterprises |
| • Automotive parts | • Textiles and garments | • Importers and exporters |

Competitive Advantages

Experienced Founders

Led by professionals with 20 years of freight forwarding and logistics experience, providing a strong operational foundation, confidence, accuracy, and practical industry knowledge.

Comprehensive Freight Solutions

Offering ocean, air, land, and local domestic services under one platform, enabling clients to coordinate multiple logistics needs through a single provider.

Reliable Partner Network

Industry background supports strong relationships with carriers, agents, and transport providers, strengthening service reliability and operational reach.

Operational Transparency

Emphasis on shipment visibility and accurate status communication. Clients receive relevant information throughout the process, supporting better decision-making.

Agile Startup Approach

Structured to be flexible, responsive, and client-focused. Decision-making is efficient, communication is direct, and solutions adapt quickly to shipment requirements.

Customer-Centric Service

Prioritizing clear communication, timely updates, and proactive support. Each shipment is handled with attention to client timelines and operational details.

Cost-Effective Logistics Planning

Identifying suitable freight options based on cargo requirements, budget, and delivery expectations to support efficient planning without compromising quality.

Problem-Solving Capability

Prepared to manage challenges like changing schedules, documentation requirements, capacity issues, and unexpected delays with practical solutions.

Service Approach

Yanam Shipping Services Pvt Ltd follows a structured service approach designed to deliver consistent and dependable logistics support.

1 Understanding Requirements

Each shipment begins with a clear understanding of cargo details, origin, destination, timeline, budget, and special handling needs.

2 Planning the Best Route and Mode

Evaluating available ocean, air, land, and domestic options to recommend a suitable logistics plan based on cost, speed, and reliability.

3 Coordinating Operations

Managing communication with carriers, transport providers, agents, and service partners to ensure efficient cargo movement.

4 Monitoring Shipments

Shipment progress is monitored, and status updates are provided to maintain visibility and support timely decision-making.

5 Managing Delivery

Coordinating final delivery requirements, ensuring cargo movement is completed according to agreed service arrangements.

Commitment to Quality

Quality service is central to the business model of Yanam Shipping Services Pvt Ltd. The company is committed to maintaining professional standards in communication, coordination, documentation support, and shipment handling.

- Accurate shipment planning
- Timely communication
- Professional handling of client requirements
- Responsible coordination with logistics partners
- Attention to cargo movement details
- Proactive issue management
- Continuous improvement of service processes

Future Direction

Yanam Shipping Services Pvt Ltd is focused on building a strong market presence by delivering dependable freight forwarding and logistics services from the beginning of its operations. The company plans to expand its partner network, strengthen operational capabilities, and develop scalable service solutions.

- Expanding international freight forwarding coverage
- Building strong carrier and agent partnerships
- Enhancing shipment visibility and communication processes
- Developing customized logistics solutions for key industries
- Strengthening domestic transport and delivery capabilities
- Supporting clients with efficient multimodal freight options

Conclusion

Yanam Shipping Services Pvt Ltd is positioned as a professional freight forwarding startup with the knowledge, experience, and service commitment required to support modern logistics needs. Backed by founders with 20 years of industry experience, the company offers comprehensive solutions across ocean freight, air freight, land transport, and local domestic services.

With a focus on reliability, responsiveness, transparency, and operational excellence, Yanam Shipping Services Pvt Ltd aims to become a trusted logistics partner for businesses seeking efficient cargo movement locally and internationally.